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About Fr. Agnel Business School

Established in 2001, Fr. Agnel Business School (FABS) is one of the many excellent educational institutions established by the “Agnel Ashram Fathers in Vashi, Navi Mumbai”. Admitting only 60 students every year, FABS is affiliated to Mumbai University and offers Master’s in Management Studies program (AICTE approved).

At Agnel’s, we believe that the best learning happens when sound conceptual inputs are accompanied by well-designed practical experiences. This provides an opportunity to the students to try out new approaches and get out of their comfort zones.

Our Faculty members have substantial teaching and industry experience. Pedagogy is very important at FABS and the faculty members constantly upgrade their methods and find new and better ways to build students’ knowledge and skills. Our alumni, who are well placed in industry, are frequently invited to campus to address and connect with students.

Out students are exposed to various skill building activities during the course of the 2 year program.

Admissions happen through a centralized admission process conducted by Directorate of Technical Education, Maharashtra.
Dear Recruiter,

It is with immense pleasure that I introduce you to the 17th batch of Masters of Management Studies (M.M.S) at Fr. C. Rodrigues Institute of Management Studies. This batch represents an enthusiastic and committed group of mature managers ready to lead industry.

The student centric focus of this centre for learning has always strived to achieve a transformational change in the students by instilling in-depth knowledge-base, accelerated improvement in communication and presentation skills, and creating that overall panache in the way they conduct themselves in life. FABS has thus evolved into a destination of preferred choice for MBA aspirants in the Metropolis.

The journey to the top is always arduous and remaining there even more onerous. The work culture and team spirit imbibed into the team however will fortify our position there for years to come.

Best Regards,
Prakash Vaithilingam
It is indeed my proud privilege to open the doors of Fr. C. Rodrigues Institute of Management Studies for you and welcome you into a world of endless possibilities in the field of management. The Institute has been in existence for more than fifteen years. The meaning and context of management education has completely changed in today’s dynamic business environment. Management education does not only mean acquiring textbook knowledge, coveted degrees and getting jobs in the organized sector, but also developing an empathy for creating opportunities and a better world for the underprivileged and under developed sections of society.

At our institute, we develop course curricula that encourages our students to learn not only inside the classroom, but through case studies, live case examples, simulation games, on the field experiential learning, guest lectures from industry experts and self-learning through involvement in various activities. The Institute also provides opportunities for students with entrepreneurial abilities.

Along with my colleagues in the faculty and staff, I welcome you whole heartedly to Father Agnel Business School and look forward to be with you in your journey towards excellence. Together, let’s build a great future for ourselves and our country.

- Dr. Sujata Chincholkar
PLACEMENT PROCESS

Preplacement talk
The companies visit the campus on the scheduled date, and have a Pre Placement talk with the students.

Resumes
The resumes of the interested students would be sent to the companies in the FCRIMS format, unless specified otherwise.

Issue of Short-Lists
The Company is requested to send in the shortlist of qualifying students to the Placement Coordinator prior to scheduling of the interview.

On Campus Recruiting
Prior to arrival on campus, the companies are requested to inform the Placement Coordinator about the modalities of the recruitment procedure to be followed by them.

Concurrent Placements
The students are also offered concurrent corporate assignments which helps them gain exposure & on hand experience of working with the corporate.

Summer Internship Project
MAY and JUNE (8 weeks)

Final Placements
SEPTEMBER Onwards
STUDENTS’ PROFILE
AACHAL PAL

EDUCATION: Bachelor of Commerce (Banking & Insurance)
EXPERIENCE: Fresher

AISHWARYA KALLINGAPURAM

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher
AKHIL SARWATE

**EDUCATION**: Bachelor of Engineering (Instrumentation)

**EXPERIENCE**: Fresher

AMEYA CHAVAN

**EDUCATION**: Bachelor in Commerce

**EXPERIENCE**: Fresher
FINANCE

AMIT SHARMA

EDUCATION: Bachelor of Commerce in Accounting & Finance
EXPERIENCE: Yash Engineering Consultant Pvt. Ltd (6 months)

ASHLYN JOY

EDUCATION: Bachelor of Commerce (Accounting & Finance)
EXPERIENCE: Win Enterprises (11 months)
DEEPTI PADMANABHAN

EDUCATION : Bachelor of Commerce
EXPERIENCE : Trice Shipping Pvt. Ltd. (36 months)

EVANGELINE JANET DAVID

EDUCATION : Masters of Commerce (Accounting & Finance)
EXPERIENCE : S Print To Pack Pvt. Ltd. (13 months)
HEMANT VALLALA

EDUCATION : Bachelor of Commerce
EXPERIENCE : Shetty & Co.
(10 months)

JALAJ YADAV

EDUCATION : Bachelor of Commerce
(Accounting & Finance)
EXPERIENCE : Fresher
JOSEPH SEBASTIAN

EDUCATION: Bachelor of Business Administration (Travel & Tourism)
EXPERIENCE: Fresher

KHYATI GURAV

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher
FINANCE

NINA SUSAN MATHEW

EDUCATION : Masters of Commerce (Banking & Insurance)
EXPERIENCE : Eclerx Services Ltd. (24 months)

PRIYANKA PATIL

EDUCATION : Bachelor of Commerce
EXPERIENCE : CA Prashant Thacker & Co. (36 months)
PRETTYSUSAN GEORGE

**EDUCATION**: Bachelor of Science (Information Technology)

**EXPERIENCE**: Fresher

PRERANA DALVI

**EDUCATION**: Bachelor of Commerce

**EXPERIENCE**: Ace Employment Services (12 months)
RILVY ELAVATHINGAL

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher

SAIF SAYYED

EDUCATION: Bachelor of Commerce
EXPERIENCE: Fresher
SHAMLÍ ZENDEKAR

**EDUCATION** : Bachelor of Commerce

**EXPERIENCE** : Fresher

SHERIN SHAJN

**EDUCATION** : Bachelor of Management Studies

**EXPERIENCE** : Fresher
SHEFALI DUTT

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher

SHEEBA SHAJN

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher
SNEL MUNDHE

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher

SURABHI JOSHI

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher

VELANKANI FERNANDES

EDUCATION: Bachelor of Commerce (Banking & Insurance)
EXPERIENCE: Fresher
ADITYA TIDKE

EDUCATION : Bachelor of Engineering (Instrumentation)
EXPERIENCE : Cheers Interactive (40 months)

AKSHAYKUMAR KASBE

EDUCATION : Bachelor of Mass Media
EXPERIENCE : Fresher
MARKETING

DAISY JOHN CHEREMAL

EDUCATION: Bachelor of Management Studies
EXPERIENCE: John Steeltech Pvt. Ltd. (18 months)

DEEPALI AKULA

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher
HEMALI MHATRE

EDUCATION: Bachelor of Engineering (Electronics)

EXPERIENCE: Rein Labs (Contexio) (13 months)

JESSICA ALVARES

EDUCATION: Bachelor of Management Studies

EXPERIENCE: HR Solutions Pvt Ltd (8 months)
JINTO THOMAS

EDUCATION: Bachelor of Science (Computer Science)

EXPERIENCE: ICICI Bank (26 months)

JOEL KAPPEN

EDUCATION: Bachelor of Arts

EXPERIENCE: National Stock Exchange of India Ltd. & SINE, IIT-B (7 months) & (4 months)
KAJAL GOWARI

EDUCATION : Bachelor of Engineering (Instrumentation)

EXPERIENCE : Fresher

NACHIKET BADADE

EDUCATION : Bachelor of Management Studies

EXPERIENCE : Fresher
OMKAR AWATE

EDUCATION : Bachelor of Management Studies
EXPERIENCE : Fresher

PRANAL POOJARY

EDUCATION : Bachelor of Management Studies
EXPERIENCE : Fresher
PURTI PRADHAN

EDUCATION : Bachelor of Mass Media
EXPERIENCE : Fresher

RIJO MATHEW

EDUCATION : Bachelor of Management Studies
EXPERIENCE : Fresher
MARKETING

SACHIN SINGH BHANDARI

EDUCATION: Bachelor of Mass Media
EXPERIENCE: Fresher

SAURABH MAGAR

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher
MARKETING

SIDDHARTH SHAH

EDUCATION: Bachelor of Commerce
EXPERIENCE: Chirag Metal (Prev. name Bhulani Steel) (49 months)

SONALI KAMBLE

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Fresher
STEVE FERNANDEZ

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Flyjac Logistics & Gharmilgaya.com (6 months) & (15 months)

SUSHMA YADAV

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Hexaware Technologies (3 months)
VANDANA DANDAGE

EDUCATION: Bachelor of Management Studies
EXPERIENCE: Kumon Educational Institution (22 months)

VARUN GOLE

EDUCATION: Bachelor of Commerce in Accounting & Finance
EXPERIENCE: Fresher
VIDYA UDAYBHANU

EDUCATION: Bachelor of Commerce in Accounting & Finance

EXPERIENCE: Vishva Protech Pvt. Ltd. (8 months)

YASH WAGHMARE

EDUCATION: Bachelor of Science in Hospitality & Hotel Administration

EXPERIENCE: McDonalds India HRPL (15 months) & Bharti Airtel Ltd. (5 months)
Bharat Kesari

Education: Bachelor of Science (Information Technology)
Experince: Fresher

Darshan Deshmukh

Education: Bachelor of Engineering (EXTC)
Experince: Ericsson Pvt. Ltd. (11 months)
DHANSHREE MORE

EDUCATION : Bachelor of Engineering (Mechanical)
EXPERIENCE : Fresher

KUNAL KAMBLE

EDUCATION : Bachelor of Engineering (Instrumentation)
EXPERIENCE : Saksham Analytical Instruments Pvt. Ltd (24 months)
PRATHMESH BANASODE

EDUCATION: Bachelor of Engineering (Information Technology)

EXPERIENCE: Vitalhealth Software Pvt Ltd (18 months)

VIVEK AUTI

EDUCATION: Bachelor of Engineering (EXTC)

EXPERIENCE: Fresher
GEETA RAWAT

**EDUCATION** : Bachelor of Management Studies
**EXPERIENCE** : Fresher

HARRIET D’ALMEIDA

**EDUCATION** : Bachelor of Science
**EXPERIENCE** : The Taj Mahal Palace & Towers (5 months)
KARUNYA NORONHA

**EDUCATION**: Bachelor of Management Studies

**EXPERIENCE**: Here Solutions Pvt Ltd (12 months)

PALLAVI PRADHAN

**EDUCATION**: Bachelor of Management Studies

**EXPERIENCE**: Arha Consulting (10 months)

STEFFY VARGHESE

**EDUCATION**: Bachelor of Management Studies

**EXPERIENCE**: Fresher
First Year – First Semester

Common Subjects:
1. Perspective Management
2. Financial Accounting
3. Business Statistics
4. Operations Management
5. Managerial Economics

Electives
1. Effective Management & Communication
2. Organisation Behavior
3. Negotiation & Selling Skills

First Year – Second Semester

Common Subjects
1. Marketing Management
2. Financial Management
3. Operations Research
4. Business Research Methods
5. Human Resource Management

Electives
1. Legal & Tax Aspects of Business
2. Cost & Management Accounting
3. Entrepreneurship Management
Second Year – Third Semester

Common Subjects (All Specializations)
1. International Business
2. Strategic Management

MARKETING - Core Subjects
1. Sales Management
2. Marketing Strategy
3. Consumer Behavior
4. Services Marketing
5. Product & Brand Management

MARKETING - Elective
Retail Management

Human Resource - Core Subjects
1. Training & Development
2. Compensation & Benefits
3. Competency based HRM and Performance Management
4. Labor Laws & Implications of Technology in HR
5. HR Planning & Application of Technology in HR

Human Resource - Elective
Personal Growth Laboratory
Finance Specialization - Core Subjects
1. Financial Markets & Institutions
2. Corporate Valuations and Mergers & Acquisitions
3. Security Analysis & Portfolio Management
4. Financial Regulations
5. Derivatives & Risk Management

Finance Elective
Financial Modelling

Operations Specialization - Core Subjects
1. Supply Chain Management
2. Operations Analytics
3. Service Operations Management
4. Manufacturing Resource Planning & Control
5. Materials Management

Operations - Elective
Business Process Engineering & Benchmarking
Second Year – Fourth Semester

Common Subject
Project Management

Marketing Elective – Trends in Marketing

Finance Elective – Commercial Banking

Human Resource Elective- Strategic HRM

Operations Elective – Operations Outsourcing & Offshoring
FACULTY

Director General
V.E. Vaithilingam

Director
Dr. Sujata Chincholkar - Finance

Professor
Dr. Rakesh Walke – Operations

Associate Professor
Mrs. Neeta Krishna – Human Resources
Dr. Manisha Karandikar – Marketing

Assistant Professor
Mr. Prasad Menon – Marketing
Mrs. Aradhana Tiwari – Finance
Mrs. Bindal Totlani – Finance
Ms. Neeta Keswani – Placement Co-ordinator
GUEST SPEAKERS

Dr. Swati Piramal – Piramal Group

Mr. Kishore Biyani – Future Group

Mr. Neil George – MD, Nivea India

Mr. Murli Mohan – MD, Dell Software India Pvt. Ltd

Ms. Vidya Krishnan – Dy. GM, SBI

Mr. Prakash Yardi – VP HR, Siemens

Mr. Pratyush Chattopadhyay – Head Indirect Tax, ACC Ltd

Dr. Alka Mitra – Head L & D, Reliance Industries Ltd

Capt. Deepak Correa – GM, Anglo Eastern Ship Management

Mr. Maxson Lewis – Principal Consultant, Accenture

Mr. Rajesh Verma – Head Treasury & Trade Finance, DCB Bank
Mr. Mir Ranjan Negi – Former Goalkeeper, *Indian Hockey Team*

Ms. Masuma – Corporate Communications, *Diebold*

Mr. Dhanraj Pillai – Ex. Captain, *Indian Hockey Team*

Mr. Raj Khandekar – University of Denver

Mr. Abhijit Avarsekar – Unity Infraproject
Akash Dedhia - President, *Vivid Technologies Inc.*

Amole Mahale – VP, *HSBC Bank*

Aparna Wankhede – HR Manager, *Cabot Corporation*

Dhananjay Sahasrabuddhe – Manager Marketing, *MTV India*

Faisal Shaikh – Sales Director, *Globesecure.in*

Gaurav Shukla – Associate Director, *Ferring Pharmaceuticals*

Gaurang Patel – Manager Supply Chain, *Piramal Healthcare*

Hannah Monica Yesudian Dias – Technical Officer, *W.H.O*

Jitesh Totlani – GM, *GFK Mode*

Jaya Jethani – Sr. Manager Legal & Compliance, *Morgan Stanley*

Kashyap Trivedi – Chief Investments & Advisory Management, *Liberty Videocon General Insurance*

Continued...
OUR ALUMNUS

Kirti Hosur – Global CMI Manager, HUL

Mahesh Jaybhaye – Country Manager - India, Black Box Corporation

Neha Mavani – Sr. Marketing Manager, Star India

Neeta Nawate – VP, HSBC

Pritam Ferrow – Country Global Account Manager, DHL

Ritesh Shah – GM, Vodafone India Ltd

Rohit Dadlani – VP, Credit Suisse

Ruchir Khare – Deputy VP, Kotak Securities

Sagar Shinde – Regional Manager West, General Motors

Continued...
OUR ALUMNUS

**Saji Shashi** – Head Business Performance Management, *HSBC Invest Direct (India) Ltd*

**Shantanu Chakravarty** - National Sales Manager, *Microsoft India*

Shantaprasad **Nagarmath** – Head Marketing, *Abbott*

**Shruti Batra** – Head Digital & Marketing Services, *Ernst & Young*

**Srinivasan Iyer** – Asst. Brand Manager, *HUL*

**Viren Shah** – Manager Credit, *Crisil*

And many more............
Fr. C. RODRIGUES INSTITUTE OF MANAGEMENT STUDIES  
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